



United States  
of America

# Congressional Record

PROCEEDINGS AND DEBATES OF THE 110<sup>th</sup> CONGRESS, SECOND SESSION

---

---

## *House of Representatives*

HON. BILL SALI  
OF IDAHO  
IN THE HOUSE OF REPRESENTATIVES  
TUESDAY, APRIL 22, 2008

In Recognition of Dan Long

Mr. Sali: Madame Speaker. I rise today to recognize Dan Long of Boise, Idaho. Dan will be representing Idaho in the 2008 National Small Businessman of the Year competition.

The Small Business Person of the Year Award is given annually by the United States Small Business Administration (SBA). Any individual who owns and operates or who bears principal responsibility for operating a small business may be nominated. A winner from each state has been selected and they will gather in Washington, DC this week for the announcement of National Small Business Person of the Year. This event coincides with National Small Business Week.

Criteria for selecting the Small Business Persons of the Year include substantiated history as an established business, growth in the number of employees, increase in sales and response to adversity, among other factors.

Dan is an ideal candidate to represent Idaho for this award. He started A-1 Plumbing Service, Inc. in 1984 with one truck and one employee, himself. Dan had a vision of adding one truck per year for the first 10 years and using them to deliver exceptional service.

Dan's vision has become reality. A-1 Plumbing has grown from one truck and one employee to offices in Boise and Nampa, 25 trucks and 36 employees. In addition, the company has enjoyed a booming rate in sales and profits of 10-to-20 percent annually since its inception. Particularly impressive is the repeat customer percentage of 87 percent.

I also commend Dan for his practice of donating a minimum of one percent of revenues to local charities. His actions are exemplary. He is much deserving of the title National Small Businessman of the Year.

Thank you, Dan, for your quality work. It is my honor to recognize you today.